

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX'; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2004.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2004. Source: PIERS, April 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 112.0 \ 560.0

000.0	Share	Transit									
Market Share		Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
80%	55%										
13%	21%	23	\$3,700	\$230	\$40						\$3,940
5%	7%	35	\$2,700	\$230							\$2,930
2%	3%		\$3,633	\$252							\$3,925
0%	10%	22									
	Market Share 80% 13% 5% 2%	Market Share Market Share CY 80% 55% 13% 21% 5% 7% 2% 3%	Market Share CY Time in Days 80% 55% 13% 21% 23 5% 7% 35 2% 3%	Market Share Transit Time in Days Ocean Rate 80% 55% \$3,700 13% 21% 23 \$3,700 5% 7% 35 \$2,700 2% 3% \$3,633	Market Share Transit Time on Days Ocean Rate BAF 80% 55% \$3,700 \$230 5% 7% 35 \$2,700 \$230 2% 3% \$3,633 \$252	Market Share Transit Time or in Days Ocean Rate BAF CHASSIS CAF 80% 55% 13% 21% 23 \$3,700 \$230 \$40 5% 7% 35 \$2,700 \$230 \$40 2% 3% \$3,633 \$252	Market Share Time CY in Days Ocean Rate BAF CHASSIS CAF THC 80% 55% 13% 21% 23 \$3,700 \$230 \$40 5% 7% 35 \$2,700 \$230 2% 3% \$3,633 \$252	Market Share Transit Time or in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec 80% 55% 13% 21% 23 \$3,700 \$230 \$40 5% 7% 35 \$2,700 \$230 2% 3% \$3,633 \$252	Market Share Time CY Ocean in Days BAF CHASSIS CAF THC CFS Rec ARB 80% 55% 13% 21% 23 \$3,700 \$230 \$40 5% 7% 35 \$2,700 \$230 2% 3% \$3,633 \$252	Market Share Time CY Ocean In Days BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 80% 55% 13% 21% 23 \$3,700 \$230 \$40 5% 7% 35 \$2,700 \$230 2% 3% \$3,633 \$252	Market Share Time CY Ocean In Days BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 80% 55% 13% 21% 23 \$3,700 \$230 \$40 5% 7% 35 \$2,700 \$230 2% 3% \$3,633 \$252

Average Container Rate \$3,663

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Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 240.0 \ 624.0

111011111 (1 Cur. 2 10.0 (02 1.0	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	85%	91%		\$3,600	\$316							\$3,916
Lykes Lines	8%	3%	18	\$2,900								\$2,900
Hanjin	4%	2%										
OOCL	2%	1%										
cosco	1%	2%										

Average Container Rate \$3,825

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 6.0 \ 1.810.0

Wiontin (1 car. 0.0 (1,	Ma											
Carrier	Market Share	Share CY	Transit Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	67%	2%	26									
Evergreen	33%	13%	23									
NYK Line	0%	19%	28									
Yang Ming	0%	18%	33									
Hanjin	0%	18%										
COSCO	0%	11%	33	\$2,700	\$230							\$2,930
MOL	0%	7%	29									
P&O Nedlloyd	0%	4%	20	\$141	\$12	\$40					21 KT	\$3,243
Hyundai	0%	4%	28									
China Shipping	0%	3%	38	\$1,600								\$1,600

Average Container Rate

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Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year	82 0	535.0

Wilding Car. 02.0 (3)	Market	Transit	si <i>t</i>										
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	29%	25%	29										
Yang Ming	22%	19%	35										
Hatsu Marine Ltd.	20%	4%	21										
Evergreen	15%	25%	21	\$3,650	\$230	\$40							\$3,920
MOL	7%	9%	30										
cosco	5%	5%	43	\$2,700	\$230								\$2,930
Maersk-SeaLand	2%	0%	37	\$3,900	\$230	\$40	5%						\$4,365
Hanjin	0%	8%											
Hyundai	0%	4%	29										

Average Container Rate \$3,749

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Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 2.0 \ 150.0

	Market	Transit									
Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
100%	1%	25									
0%	53%										
0%	23%	25	\$4,800	\$230	\$40						\$5,070
0%	7%	26									
0%	7%	38									
0%	5%	31									
	Market Share 100% 0% 0% 0% 0%	Share CY 100% 1% 0% 53% 0% 23% 0% 7% 0% 7%	Market Share Market Share of Law in Days Transit Time in Days 100% 1% 25 0% 53% 50% 0% 23% 25 0% 7% 26 0% 7% 38	Market Share Transit Time In Days Ocean Rate 100% 1% 25 0% 53% 25 \$4,800 0% 7% 26 0% 7% 38	Market Share Transit Time in Days Ocean Rate BAF 100% 1% 25 0% 53% 25 \$4,800 \$230 0% 7% 26 0% 7% 38	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF 100% 1% 25 0% 53% 53% 0% 23% 25 \$4,800 \$230 \$40 0% 7% 26 38 538 54 54	Market Share Time CY in Days Ocean Rate BAF CHASSIS CAF THC 100% 1% 25 0% 53% 0% 23% 25 \$4,800 \$230 \$40 0% 7% 26 0% 7% 38	Market Share Transit Time or in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec 100% 1% 25 0% 53% 25 \$4,800 \$230 \$40 0% 7% 26 0% 7% 38	Market Share Time CY Ocean In Days BAF CHASSIS CAF THC CFS Rec ARB 100% 1% 25 0% 53% 0% 23% 25 \$4,800 \$230 \$40 0% 7% 26 38 38 38	Market Share Time or in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 100% 1% 25 0% 53% 0% 23% 25 \$4,800 \$230 \$40 0% 7% 26 0% 7% 38	Market Share Time or in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 100% 1% 25 0% 53% 0% 23% 25 \$4,800 \$230 \$40 0% 7% 26 0% 7% 38

Average Container Rate

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Atlantic/Gulf Ports To Shanghai, China

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 2.0 \ 730.0

		Market	Transit Time in Days	Ocean								
Carrier	Market Share	Share CY			BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	100%	0%	25									
Evergreen	0%	20%	23	\$4,300	\$230	\$40						\$4,570
Hanjin	0%	19%										
MOL	0%	15%	25									
Hyundai	0%	13%	24									
NYK Line	0%	13%	27									
Yang Ming	0%	7%	23									
COSCO	0%	7%	32	\$2,900	\$230							\$3,130

Average Container Rate

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 4.0 \ 77.0

World Car. 110 (1110		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	50%	18%										
MOL	50%	12%	36									
P&O Nedlloyd	0%	36%	24	\$157	\$12	\$40					21 KT	\$3,579
Hapag-Lloyd	0%	18%	26									
OOCL	0%	8%	30									

Average Container Rate

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cosco

APL

Evergreen

Atlantic/Gulf Ports To St. Petersburg, Russia

2%

2%

1%

7%

32%

2%

20

17

\$3,150

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 420.5	1,020.5	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Lykes Lines	32%	13%	21									
Hanjin	30%	23%										
OOCL	28%	21%	15									
Hapag-Lloyd	4%	2%	18									

Average Container Rate \$3,150

\$3,150

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Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: April 2004

Month\Year: 8.0 \ 196.0

Wildiam (Tour. 0.0 (To	3.0	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	100%	69%		\$2,900								\$2,900
P&O Nedlloyd	0%	16%	18									
Maersk-SeaLand	0%	14%	20									

Average Container Rate \$2,900

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